



MONTHLY MEMBERSHIP PROGRESS REPORT

District 303

Results as of: 11/30/2017

GMT: TERESA MANN

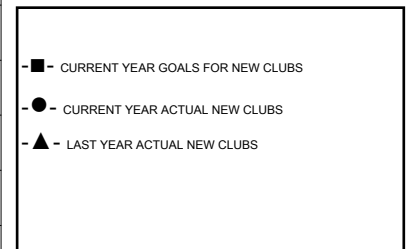
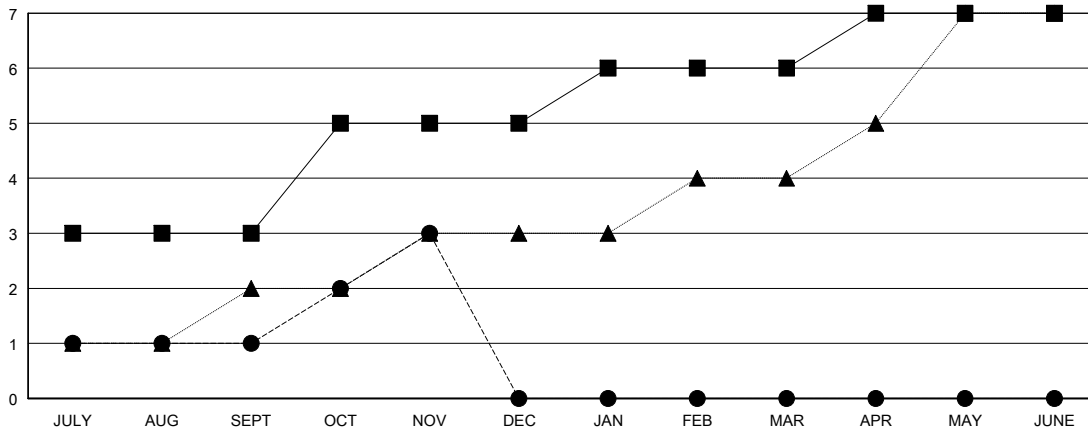
LOCATION HONG KONG, CHINA

GMT CA

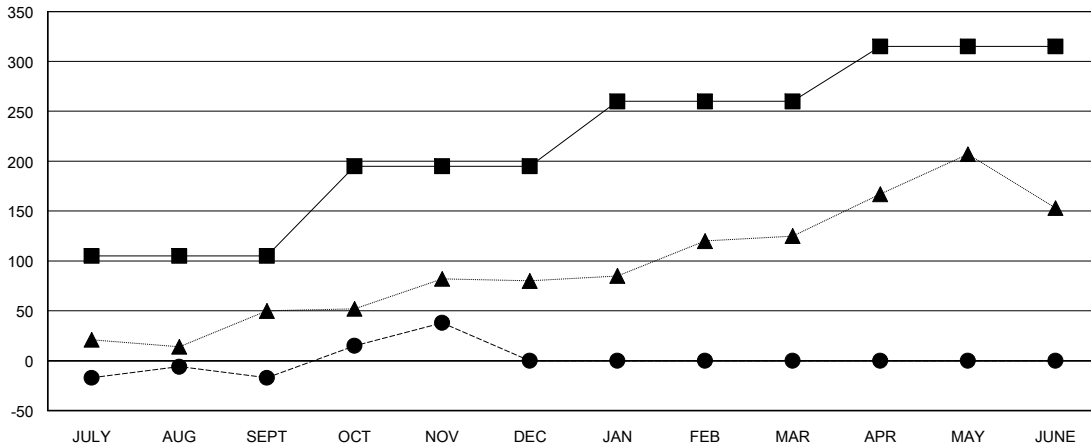
| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2017-2018 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 3 | 1 | 0 |
| OCT/NOV/DEC | 2 | 2 | 0 |
| JAN/FEB/MAR | 1 | 0 | 0 |
| APR/MAY/JUNE | 1 | 0 | 0 |

| Members | | | |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2017-2018 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 105 | 175 | 185 |
| OCT/NOV/DEC | 90 | 80 | 22 |
| JAN/FEB/MAR | 65 | 0 | 0 |
| APR/MAY/JUNE | 55 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | |
|------------------|---|--|
| DROPPED CLUBS: 0 | 64 CLUBS OF 89 ADDED 1 OR MORE NEW MEMBERS | <u>GENDER DISTRIBUTION</u> MALE 1,596 (72.58%) FEMALE 603 (27.42%) Women Percentage Fiscal Year Goal: 28% |
| DROPPED MEMBERS | CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA | TOTAL FAMILY UNIT MEMBERS 57 |
| DECEASED 7 | | FAMILY MEMBERS PAYING HALF DUES 33 |
| CLUB CANCELLED 0 | | |
| OTHER 200 | | |
| TOTAL 207 | | |